



AIRROC Boston Regional Education Day
April 9, 2014

Edwards Wildman LLP
111 Huntington Avenue
Boston, Massachusetts 02199

Schedule of Events

- 8:00 AM** **Registration and Continental Breakfast**
- 8:45 AM** **Welcome and Introductions**
Nick Pearson, Partner, Edwards Wildman
Katherine Barker, President, Armour Risk Management; Co-Chair, AIRROC
Allison Drummond, Manager - Marketing Insights, Liberty Mutual Insurance
Company; President, Boston CPCU Society
- 9:00 AM** **Solvency II: Who, What and When?**
The discussion will include updates as to the present status of Solvency II, and what it means for European and U.S companies. The implications of Solvency II – including both sides of equivalence (U.S. companies doing business in Europe AND European companies doing business in the United States) will also be addressed.
- Presenters:*
David Snyder, Vice President - International Policy, Property Casualty
Insurers Association of America
Barry Leigh Weissman, Partner, Edwards Wildman
- 10:00 AM** **Networking Break**
- 10:15 AM** **Update on Sanctions Issues**
As sanctions become an ever-growing aspect of US foreign policy the insurance industry faces unique anti-money laundering and sanctions compliance challenges. These seasoned professionals will address OFAC and AML compliance issues that you need to know about in your daily business operations.
- Panelists:*
Dan Baron, Senior Director, Alvarez & Marsal
David Bliss, Director – Product Marketing, Accuity
Carlos Ortiz, Partner, Edwards Wildman
Geoffrey Etherington, Partner, Edwards Wildman (moderator)

11:15 AM

Networking Break

11:30 AM

Cyber Risk: The Threat is Real

Recent high profile data breaches of major retailers and the ever-growing threat from domestic and international hackers are compelling businesses across all industries to review their cyber procedures. Learn from an expert panel the steps insurers should take to protect corporate assets and customer data.

Panelists:

Ted Augustinos, Partner, Edwards Wildman

Andy Gandhi, Managing Director, Alvarez & Marsal

Robert Parisi, Senior Vice President, Marsh

Rudy Dimmling, Senior Director, Alvarez & Marsal (moderator)

12:30 PM

**Luncheon and Keynote Speaker:
The Vermont Legacy Insurance Management Act (LIMA)**

Speaker: Anna Petropoulos, President, Apetrop USA,

On February 19, 2014, Vermont Governor Peter Shumlin signed into law the Legacy Insurance Management Act (LIMA). LIMA continues Vermont's tradition of innovation and leadership in the insurance and financial sectors: the Act is the first U.S. legislation enabling the transfer of closed blocks of commercial insurance and reinsurance policies, creating the first U.S. legal and regulatory framework and marketplace for such transfers. Ms. Petropoulos, who was a key driver in the creation and passage of this act, will offer her insider perspective on the new law, how it will work, what it means for the insurance industry, policyholders, and investors.

2:00 PM

The Arbitration Process: Presentation and Workshop

A discussion of the arbitration process and the stage will be set with a review of a hypothetical fact pattern.

Leaders:

Jeanne M. Kohler, Partner, Edwards Wildman

Robert W. DiUbaldo, Partner, Edwards Wildman

2:30 PM

Organizational Meeting

Participants will observe a mock reinsurance arbitration organizational meeting, where certain issues will be argued before a panel of industry experts.

Mock Arbitrators:

Michael Fitzgerald, Inpoint

Ronald Gass, The Gass Company

Susan Grondine-Dauwer, SEG-D Consulting

Counsel:

Jeanne M. Kohler, Partner, Edwards Wildman

Robert W. DiUbaldo, Partner, Edwards Wildman

3:15 PM

Networking Break/Transition to Breakouts

3:30 PM

Small Group Issues Discussion

4:10 PM

Arbitration Panel Deliberates

Participants will then view the mock arbitrators in their deliberations and hear the panel's rulings on the issues. Participants will then have the opportunity to ask any questions to the panel and/or counsel.

4:45 PM

Networking Reception